BEFORE GETTING LICENSED

FIRST 30 DAYS

CHOOSE A BROKER	JOIN LOCAL MLS / ASSOCIATION	
- Interview brokers	ATTEND MLS ORIENTATION	
- Interview current agents	DOWNLOAD FREE APPS	
- Compare commission splits	- Download MLS e-Key app	
BEGIN YOUR REAL ESTATE SCHOOL	OFFICE ADMIN	
BEGIN YOUR INFORMAL EDUCATION	 Add computer and phone to office WiFi 	
- Read <u>industry publications</u>	- Add office printer to your computer	
- Subscribe to <u>podcasts</u>	- Add profile to broker website	
- Subscribe to YouTube training	- Update office lead rotation	
- Read real estate books	- Join brokerage backend software	
- Learn the local market	- Complete W-9 form for broker	
- Read promulgated contracts	SET UP <u>CLOUD FILE STORAGE</u>	
SELECT 4 STRATEGY PILLARS	SET UP E-SIGNATURE SOFTWARE	
- Consider a <u>niche</u>	SET UP FORMS LIBRARY ACCOUNT	
- Find likeminded mentors	SET GOALS	
CRAFT YOUR MISSION STATEMENT	SET UP GOOGLE MY BUSINESS	
BUILD A BUSINESS PLAN	GET A CRM	
CHOOSE A BUSINESS NAME	SET UP SOCIAL MEDIA	
- Purchase domain if available	- Facebook Business Page	
GET A HEADSHOT	- LinkedIn Profile	
WRITE A <u>BIO</u>	- <u>Instagram</u>	
SCHEDULE THE EXAM	- YouTube	
GET FINGERPRINTED	- Pinterest	
PASS THE TEST	SET UP REAL ESTATE PROFILES	
GET SPONSORED AND GO LIVE!	- Zillow	
	- Realtor.com	
	GET AN ACCOUNTANT	
	SCHEDULE THE GRI DESIGNATION	
	SCHEDULE TO ATTEND THE CONVENTION	